COURSE VALIDATION BLUEPRINT

Module 1 | Plan Your Course

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Step 1) Get clear on your course.

1.	What would your course be about?
2.	What would the end result be for a student?
3.	Who would be interested in getting that result?

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Step 2) Find potential students to interview.

- 1. Search Facebook for groups focused on your course topic.
- 2. Join groups and get involved.

Step 3) Prep

- 1. Create a list of questions. (See Validation Survey Sample Questions for guidance.)
- 2. Build your validation survey with Google Quizzes or Typeform.
- 3. Outline your interview questions to dig deeper.

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Step 4) Survey

- 1. Share your survey in relevant Facebook groups and ask for help with market research.
- Email your survey to anyone you know who might benefit from your course.
- 3. If you have a blog or audience on social media, share your survey with them as well.

Step 5) Interview

 Analyse survey results and assess interest in your course.

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- 2. Personally email those survey respondents who appear to be the most likely to be interested in your course. Ask if they'd be willing to schedule a short interview for further market research.
- 3. Conduct interviews.